



Press Release – 28th September 2011

Kellerton/rekoop partner press release

Following the recent launch of the new rekoop Business Intelligence solution in May, rekoop Ltd are pleased to announce their partnership with Business Intelligence experts Kellerton Consulting Ltd. This enhances the delivery capability of rekoop's unique real time BI solution.

"We wanted to partner with a business that had real expertise and proven delivery within the legal space around Business Intelligence to compliment and bolster our unique offering, which is why we chose Kellerton. We are already winning substantial contracts and are pleased at the cultural fit between our companies" said *Phil Wedgwood, Managing Director, rekoop*.

"We are seeing many firms struggle to present partners with a more instant view of what is going on in the firm. rekoop make use of captivating visual technology to provide fee earners with the bespoke view they want on both tablet and desktop devices. This has the added advantage of driving firm performance by engaging them with financial targets and enabling immediate decision making. Their approach is bringing some refreshing innovation to the market." said *Chris Kwouk, Managing Partner, Kellerton*.

The partnership has already won a major BI project with tier one firm Simmons & Simmons LLP and *David McLaughlin, Finance Director* confirmed its value with the following statement: "We are pleased to be working with Chris Kwouk again, to be able to benefit from his knowledge of the sector, his proven experience in delivering solutions and in particular his ability to empathise with, and challenge constructively, our needs."

There are a number of further opportunities in the pipeline already and we are looking forward to working together more and more.

[About Kellerton](#)

Kellerton is a specialist business intelligence consultancy based in London. They provide board level advice on information strategy and manage and oversee data warehouse and reporting projects across professional services and a number of other sectors.

Managing Partner Chris Kwouk has over ten years' experience in the design and implementation of end to end BI solutions at major global law firms including Ashurst, Herbert Smith, CMS Cameron McKenna and Simmons & Simmons as well as advisory work and other BI related assignments at many of the rest of the top twenty.

About rekoop

rekoop is leading software for time capture, expense management, productivity, and Business Intelligence. The rekoop software is deployed globally by some of the largest professional services firms and is delivered as a managed service carrying significant technical and commercial advantages. Our '2 click ethos' across the desktop and BlackBerry device can automatically prompt fee earners to record time as soon as an event finishes, maximising both the billing value and the process surrounding it. rekoop seamlessly integrates with practice management system and other key business software such as all desktop applications.

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