



## Press Release

### **rekoop's advanced managed hosting allows legal software to live and breath**

Focus Insurance, a leading provider of insurance policies to solicitor practices within the UK, have signed a 3 year deal with rekoop. Focus was looking for a partner to fully manage, maintain, and host their online policy processing and risk based underwriting system.

"We chose rekoop as they clearly demonstrated they had the experience to handle our complex requirements. The fact they already run an advanced hosted legal software platform mitigated much of the risk and the team demonstrated they really knew their stuff and were embracing all the latest technologies and ideas. Our business depends on our online system so it needs to be fully functional 24/7, expertly supported and have the facility to be improved so we can react to the market as our business requirements change." said Frank Hale, Managing Director, Focus Insurance Company.

"We are really pleased to be working closely with Focus as this demonstrates we are able to re-use the expertise we have in building and running complex, hosted software environments, a capability we are now looking to offer law firms" says Toby Riley, CTO, rekoop.

#### **About Focus**

Focus Insurance Company Limited are providers of insurance policies to solicitor practices within the UK. Formed in 2006 and licensed by the Gibraltar Financial Service Commission Focus specialise in legal expenses cover for After the Event claims such as Employer and Public Liability, Road Traffic Accidents & Industrial Diseases and Financial Guarantee Insurance claims as an add-on to existing policies. Focus offer a service to the entire United Kingdom via our secure web based system located within our secure data centre. We utilise a purely online system to allow you the freedom to create and manage your own policies via our unique scoring system

#### **About rekoop**

rekoop is leading software for time capture, expense management, productivity, and Business Intelligence, owned and developed by Greystone Managed Services Ltd based in Manchester. The rekoop software is deployed globally by some of the largest professional services firms and is delivered as a managed service carrying significant technical and commercial advantages. Our '2 click ethos' across the desktop and BlackBerry device can automatically prompt fee earners to record time as soon as an event finishes, maximising both the billing value and the process surrounding it. rekoop seamlessly integrates with practice management system and other key business software such as all desktop applications and document management systems.

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